

SERVICE INFORMATION

Adobe Licensing

Smartdesc is proud to part of the Academia Technology Group - one of Adobe's leading resellers in the UK to the nonprofit sector.

Thanks to the group's buying power, we can beat pricing on Adobe products compared to buying direct, as well as offer advice and support your Adobe license strategy to ensure best value.

Overview

- ▶ **Adobe Platinum Partner:** Offering best-in-class pricing, support, and Adobe solutions management
- ▶ **Expert Adobe consultation:** Ensuring you are on the correct licence model & purchasing the most suitable licences
- ▶ **Seamless transition:** Moving from Adobe Direct to working with Academia
- ▶ **Multiyear fixed Pricing:** Utilising 3-year commit pricing to protect from Adobe price increases
- ▶ **Advanced marketplace solutions:** Giving you instant access to additional licences when required
- ▶ **Workflow integration:** Assistance with Office 365 & Azure AD licence deployments
- ▶ **Adobe Sign and E-Signature adoption:** Cost saving consultations for your organisation



Benefits



Benefit from the ongoing support of an Adobe Platinum Partner that meets your organisation's evolving needs



Expert guidance to ensure your organisation gets maximum value from Adobe tools and licenses



Lock in predictable pricing with multiyear fixed pricing agreements



Seamlessly integrate Adobe licenses with your existing tools, such as Office 365 and Azure Active Directory



Enhance productivity by incorporating Adobe solutions into your established workflows with minimal disruption

SERVICE INFORMATION

Adobe & Microsoft

Save time, money & increase productivity with Adobe & Microsoft



30%

increase in transaction spend



50%

acceleration of digital enrolments



48%

increase in efficiency



40%

decrease in customer complaints on signature processes

Source: "The Total Economic Impact of Adobe Sign", a commissioned case study conducted by Forrester Consulting on behalf of Adobe, January 2022

Adobe Integrations with the Microsoft Suite

Microsoft 365



Microsoft Teams



Microsoft Power Platform



Microsoft SharePoint



Microsoft Purview



Dynamics 365 Sales, Customer Service and Field Service



Compare the features of Adobe Licensing Types

Features of both Team & Enterprise licensing

- Centralised administration tools
- Creative Cloud Packager
- Technical support
- Onboarding webinar
- 100/20GB storage (plan dependant)
- Expert services

Features only available within Enterprise licensing

- Centralised administration tools
- Creative Cloud Packager
- Technical support
- Onboarding webinar



Please contact solutions@smartdesc.co.uk or call us on 0203 440 2445