

# Pricing Datasheet: Microsoft Cloud for Nonprofit

### Steps to buy Microsoft Cloud for Nonprofit

#### **Confirm Nonprofit Eligibility\***

Learn about the steps required to become eligible for nonprofit pricing and grants on our Getting Started web site.

2 Review Microsoft Cloud for Nonprofit Industry Solution Capabilities Choose one or multiple solutions. Microsoft Cloud for Nonprofit allows you to grow and adopt at your own pace. For more information on the Microsoft Cloud for Nonprofit components, see the overview.

Determine Microsoft Cloud for Nonprofit License Prerequisites Each capability enabled by the Microsoft Cloud for Nonprofit Add-On has specific prerequisites as outlined in the table below.

| Nonprofit<br>scenario                 | Capability                           | LinkedIn           | Microsoft 365 |            | Power Platform |             | Microsoft<br>Dynamics 365 |           | Microsoft<br>Azure |
|---------------------------------------|--------------------------------------|--------------------|---------------|------------|----------------|-------------|---------------------------|-----------|--------------------|
|                                       |                                      | Sales<br>Navigator | Teams         | SharePoint | Power<br>Apps  | Power<br>Bl | Sales<br>Enterprise       | Marketing | App<br>Service     |
| Know your<br>donors and<br>supporters | Fundraising and<br>Engagement        | •                  | ٠             |            |                | •           | •                         | •         | •                  |
|                                       | Constituent<br>marketing<br>journeys |                    |               |            |                |             | ٠                         | •         |                    |
|                                       | Volunteer<br>Management              |                    | •             |            | •              |             |                           |           |                    |
| Deliver                               | Volunteer<br>Engagement              |                    |               |            | •              |             |                           |           |                    |
| effective<br>programming              | Manage<br>volunteers                 |                    | •             |            | •              |             |                           |           |                    |
|                                       | Volunteer<br>center                  |                    |               | •          |                |             |                           |           |                    |
| Accelerate<br>mission<br>outcomes     | Program impact<br>dashboard          |                    |               |            |                | •           |                           |           |                    |
|                                       |                                      |                    |               | Legend:    | •              | Prerequ     | isite                     | Reco      | mmended            |

## Microsoft Cloud for Nonprofit Licensing Prerequisites

\*If your organization is not a nonprofit and you are interested in these solutions, we plan to make them available to other organization types in the future.

#### Access Grants and Purchase Prerequisite Licenses

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To see the price of each license prerequisite, visit the <u>Nonprofit Hub</u>, or talk to your Microsoft Partner or account team. To see grants available that map to the Microsoft Cloud for Nonprofit solutions, see this <u>guide</u>.

#### Purchase the Microsoft Cloud for Nonprofit Add-on License A quantity of "1" license gives access to Microsoft Cloud for Nonprofit for all employees in your company who have a license prerequisite. Either a Basic or Standard license must be present on the contract to implement the solution.

### Microsoft Cloud for Nonprofit Pricing

|                  |  | Basic  | Stan   | Azure Services  |            |
|------------------|--|--|--|---|------------|
|                  |  | Available to<br>nonprofits of<br>all sizes<br>Prerequisite<br>licensing costs only<br><b>\$0/month</b> | Plan 1<br>For nonprofits<br>1-250 employees<br>Prerequisite<br>licensing costs +<br><b>\$750/month</b> | Plan 2<br>For nonprofits<br>and IGOs<br>250+ employees<br>Prerequisite<br>licensing costs +<br>\$2000/month | As Metered |
|                  |  | \$0/month  | \$750/month  | \$2000/month  |            |
|                  | Fundraising and Engagement                             | •  | •  | )   | •          |
| Customer Success | Volunteer Management                                   | •  |  | )   |            |
|                  | Volunteer Engagement                                   | ٠  | •  | )   |            |
|                  | Manage volunteers                                      | •  | •  | )   |            |
|                  | Volunteer center                                       | •  | •  | )   |            |
|                  | Constituent marketing journeys                         |  | •  |   |            |
|                  | Program impact dashboard                               |  | •  |   |            |
|                  | Future advanced features                               |  | •  |   |            |
|                  | Basic training on Microsoft Learn                      | •  | •  | •   |            |
|                  | Industry-specific unlimited integrated<br>support 24/7 |  | •  |   |            |
|                  | Advanced training benefits                             |  | •  | •   |            |
|                  | Annual Microsoft check-in                              |  | •  | •   |            |
|                  | FastTrack support (per program thresholds)             |  | •  | )   |            |

See Microsoft Cloud for Nonprofit Terms of Service here.

Microsoft Cloud for Nonprofit **Standard** provides customers with the most advanced nonprofit capabilities, coupled with support and advanced training opportunities to drive adoption and success.

### **Customer Success Benefits**

| Benefits   | Description   |  |  |  |  |
|--|---|--|--|--|--|
| Basic training<br>on Microsoft Learn                   | Both Microsoft Cloud for Nonprofit Basic and Standard Plan licenses will provide access to training modules on Microsoft Learn. These training modules will show users how to use Microsoft's purpose-built nonprofit solutions. Specialized learning paths will provide fundraising and development teams with the basics of Fundraising and Engagement and give volunteer managers and program teams an overview of how to use Volunteer Management and Volunteer Engagement.   |  |  |  |  |
| Industry-specific unlimited<br>integrated support 24/7 | Less than one-hour response to your most critical cases, available 24/7 with unlimited access to technical resources and self help tools.   |  |  |  |  |
| Advanced training benefits                             | The Microsoft Cloud for Nonprofit Standard Plans include Advanced training benefits. This benefit comprises a monthly training webinar series that will dive in further to show nonprofits how to maximize their investment in Microsoft Cloud for Nonprofit. The webinars will include expert panel discussions and live Q&A.  |  |  |  |  |
| Annual Microsoft check-in                              | For customers who do not have a dedicated account team, this touchpoint is an opportunity to provide direct feedback to Microsoft on their experience, feature recommendations for our roadmap, and review resources available to ensure customer success.  |  |  |  |  |
| FastTrack support<br>(per program thresholds)          | FastTrack for Microsoft Dynamics 365 is a Microsoft engineering-powered customer success program that enables organizations to accelerate Dynamics 365 implementations and go-live with confidence. The program is delivered at no cost to eligible customers in collaboration with qualified partners and leverages Success by Design. Customers that are eligible for the FastTrack program will receive implementation support not only on the Dynamics 365 cloud services but also the industry IP that is packaged within Microsoft Cloud for Nonprofit. See additional program details. |  |  |  |  |

### Get started with Microsoft Cloud for Nonprofit today

